



25 January 2005

Governor George E. Pataki  
State Capitol  
Albany, NY 12224

Dear Governor Pataki,

I enjoyed your compelling summary of New York's accomplishments in reducing taxes and spending which benefit New York residents and encourage you to review your Administration's policies concerning e-commerce and open marketplaces which benefit consumers through more information, more choice and lesser expenses.

In the real estate marketplace, the average broker's commission is \$4,500 for a rental apartment and \$60,000 for the sale of a co-op or condo. Online real estate services can facilitate significant cost savings for consumers who choose alternative real estate services.

As I have previously written to you on several occasions, Secretary of State Randy Daniels and the Division of Licensing have been selectively enforcing an antiquated Apartment Information Vendor ("AIV") licensing law against myself and my company - an online real estate service which empowers consumers in the residential real estate marketplace.

As you know, my real estate broker's license was suspended for refusing to obtain an AIV license which we believed did not apply to our licensed online real estate brokerage. When our writ of certiorari to the US Supreme Court was denied, I applied for and was denied the AIV license. I appealed and an Administrative Law Judge granted the AIV license to me.

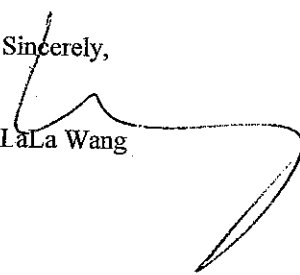
Now, your Department of State, seeking to continue its selective enforcement, has appealed the ALJ decision. I urge you to encourage Secretary of State Randy Daniels to affirm the ALJ decision granting me the AIV license. Or, alternatively, I request a meeting with you and Secretary of State Daniels. Additionally, I request that SOS Daniels reinstate my broker's license. In more than ten years of business, MLX and myself have never had any consumer complaints and MLX's BrokersNYC services have catered to more than 3,000 real estate brokers.

Particularly in the context that the DOS refuses to enforce compliance by two dozen licensed AIVs which substantially violate all AIV terms, the persecution of myself and MLX is disingenuous and not in the best interest of consumers. Please visit [www.reformrealestate.org](http://www.reformrealestate.org) to see how nearly 30,000 New York residents have indicated their support for reform in the New York real estate marketplace.

Thank you for your consideration.

Sincerely,

LaLa Wang

A handwritten signature in black ink, appearing to read 'LaLa Wang', with a long, sweeping flourish extending to the right.